

Message Text

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PAGE 01 STATE 194923

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ORIGIN COME-00

INFO OCT-01 ARA-16 ISO-00 SS-15 EB-11 CIAE-00 INR-10

NSAE-00 RSC-01 /054 R

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DRAFTED BY 262/COM/BIC/OED/MEPD/SMITH/MJ

APPROVED BY EB/OCA/REP:RCJORGENSEN

262/COM/BIC/OED/MEPD/JRHEAGEN

262/COM/BIC/OED/MEPD/JMSANDS, DIRECTOR

ARA/BR/JSLATTERY

BCA/OBRA/RNORDLIE

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P R 012104Z OCT 73

FM SECSTATE WASHDC

TO AMCONSUL RIO DE JANEIRO PRIORITY

INFO AMEMBASSY BRASILIA

AMCONSUL SAO PAULO

UNCLAS STATE 194923

FROM COMMERCE

E.O. 11652:N/A

TAGS: BMEP, BR

SUBJ: RAILWAY CARS FOR BRAZIL

REF: (A) RIO'S 3566 (B) RIO'S 3512,PREVIOUS

1. PULLMAN-STANDARD EXTREMELY INTERESTED PURSUING OPPORTUNITY TO SUPPLY RAILWAY CARS TO BRAZIL, HAS REQUESTED COMMERCE SUPPORT AND ASSISTANCE.

2. AT THIS POINT, PULLMAN WISHES CONTACT APPROPRIATE BRAZILIAN OFFICIALS TO DISCUSS PACKAGE PROPOSALS. FIRM PLEASED TO HAVE INFORMATION RE CONTACTS CONTAINED IN REFTEL B. HOWEVER, WOULD APPRECIATE CONGEN'S ADVICE IN SINGLING OUT KEY INDIVIDUALS WITH WHOM IT WOULD BE MOST APPROPRIATE TO INITIATE DISCUSSIONS.

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3. VIEW MAGNITUDE EXPORT OPPORTUNITY AND DEGREE PULLMAN INTEREST, CONGEN REQUESTED CONTACT APPROPRIATE BRAZILIAN OFFICIALS, INFORM THEM OF FIRM'S WILLINGNESS BEGIN DISCUSSIONS EARLIEST OPPORTUNITY, AND SUGGEST MOST PRODUCTIVE COURSE OF ACTION FOR PULLMAN.

4. IF BRAZILIANS WISH CONTACT PULLMAN DIRECTLY, INQUIRIES SHOULD BE ADDRESSED TO: MR. RICHARD GRIFFIN, ASSISTANT TO THE PRESIDENT, PULLMAN-STANDARD, 1616 H ST., N.W. , WASH., D.C. 20006.
KISSINGER

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Message Attributes

Automatic Decaptioning: X
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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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30 JUN 2005

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To: RIO DE JANEIRO
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